

How to Become an RFXPremier Supplier



At RFXPremier, we strive to provide innovative, best-value contract solutions to all public entities. Part of this aim requires us to engage in developing valuable relationships with you, our suppliers. With RFXPremier, there are two ways to ensure that your goods or services are available to public entities:



Partner Contracts:

Partner contracts are a way to make your existing contracts available to public entities nationwide. Typically, these are contracts that have already been competitively bid. To successfully transition your traditional contract with a single public entity to an RFXPremier contract, there are a couple of things that will need to happen:



1. Connect with the RFXPremier team and share the contract.
2. RFXPremier reviews the contract for compatibility with the cooperative.
3. While the contract is being reviewed, the RFXPremier team will meet with the contracting entity to ensure all process requirements are understood and met.
4. Finally, an amendment will be issued with the RFXPremier-specific cooperative language.



Be Awarded a Contract through a Lead Entity Solicitation:

RFXPremier partners with public entities throughout the country, including cities, counties, universities, school districts, and transit authorities, just to name a few! RFXPremier works with those public entities to identify goods and services to be competitively bid through our Lead Entity Model™.

This means that, while RFXPremier will be the ultimate cooperative organization over the contract, the entire solicitation process will be completed by the public procurement professionals of the Lead Entity.

To maximize your chance of being awarded an RFXPremier contract, you can also:

1.

Follow RFXPremier's social media channels to stay up-to-date with solicitation releases.

2.

Stay up-to-date with released solicitations by visiting our website, rfxpremier.org.

3.

Suggest to an entity that they lead an RFXPremier solicitation.

4.

Familiarize yourself with public procurement standards and best practices.